

Learn about Hispanics and *Esperanza*

- 01. [] Learn about Hispanic Americans and our culture
- 02. [] Learn about *Esperanza* and its programs

Provide your time, services

- 03. [] Serve on our Board or on our Advisory Board
- 04. [] Serve on one of our committees
- 05. [] Serve as an Ambassador of *Esperanza*
- 06. [] Serve as a volunteer
- 07. [] Serve as a tutor
- 08. [] Serve as a mentor to our students
- 09. [] Serve as a mentor to a staff members
- 10. [] Serve on a short-term special project
- 11. [] Serve as a guest speaker or presenter to our students

Make a financial investment

- 12. [] Make a financial donation to *Esperanza, Inc.*
- 13. [] Donate to a specific program or fund
- 14. [] Designate *Esperanza* as a beneficiary in your will
- 15. [] Conduct a donation drive at your workplace
- 16. [] Establish a Memorial Fund in honor of someone you love
- 17. [] Make a donation in honor of someone you care about
- 18. [] Donate to our New Facility/Relocation Fund
- 19. [] Include *Esperanza* in your company's annual budget

Make in-kind donations, gifts

- 20. [] Donate your expertise or skills for a special project
- 21. [] Donate program/educational materials to *Esperanza*
- 22. [] Donate items of value to our art and special event auctions
- 23. [] Donate door prizes for special events
- 24. [] Donate gift cards and/or cards, passes to a special event, dinner, etc.
- 25. [] Donate use of your facility for an event
- 26. [] Donate snacks, refreshments for students
- 27. [] Donate student incentive and/or merit prizes and rewards
- 28. [] Print promotional, outreach, or educational materials
- 29. [] Donate surplus software, office equipment, furniture, accessories and/or office supplies to *Esperanza*
- 30. [] Donate a computer or laser printer to *Esperanza*
- 31. [] Donate used company van or mini-bus to *Esperanza*
- 32. [] Donate a suit or nice dress to a student for a special event
- 33. [] Donate a vacation day to *Esperanza* to volunteer for a day
- 34. [] Donate exhibit/display materials to update our program display exhibit boards

Support *Esperanza's* programs

- 35. [] Encourage employees and/or your students to do community service at *Esperanza, Inc.*
- 36. [] Support *Esperanza's* efforts to motivate Hispanics
- 37. [] Support those who support *Esperanza* and Hispanic programs – See our program book for a list of supporters, sponsors, advertisers, and volunteers

Sponsor an *Esperanza* Activity

- 38. [] Sponsor a special event
- 39. [] Sponsor a scholarship
- 40. [] Sponsor a program
- 41. [] Sponsor a computer station
- 42. [] Sponsor a student activity
- 43. [] Sponsor transportation of our students to an event
- 44. [] Sponsor *Esperanza's* promotional items
- 45. [] Sponsor our website: www.esperanzainc.com

For more information, call (216) 651-7178

Create new revenue streams

- 46. [] Get your employer to match your donation to *Esperanza*
- 47. [] Organize a fundraiser and have proceeds benefit *Esperanza*
- 48. [] Designate a portion of your sales to benefit *Esperanza*

Promote *Esperanza* and our programs

- 49. [] Promote *Esperanza* to your friends and loved ones
- 50. [] Promote *Esperanza* to your organization – In person, employee newsletter, website, printed materials

Host an *Esperanza* activity or meeting

- 51. [] Host our students for a day at your worksite
- 52. [] Host a Board meeting
- 53. [] Host our annual strategic retreat
- 54. [] Host a workshop to our students at our center

Collaborate with *Esperanza*

- 55. [] Assist in grant writing and proposal submissions
- 56. [] Partner and/or collaborate with *Esperanza*
- 57. [] Partner with us on grant opportunities

Share resources and connections

- 58. [] Allow your employee to perform a sabbatical at *Esperanza*
- 59. [] Loan an executive to *Esperanza* for a month
- 60. [] Provide transportation of our students to an event at cost
- 61. [] Share your purchasing power with *Esperanza*
- 62. [] Provide a service or product to *Esperanza* at cost
- 63. [] Allow us to use your agencies resources for special needs – Plotters, binding equipment, color copier
- 64. [] Help us secure a new, larger location at a very low cost
- 65. [] Help us to provide medical insurance to our employees – Allow *Esperanza* to participate in your company's plan
- 66. [] Allow our employees to participate at no charge in any employee training programs you may offer
- 67. [] Inform us of upcoming funding opportunities

Adopt an *Esperanza* family or student

- 68. [] Adopt an "Esperanza Family" for the holidays
- 69. [] Adopt a student – Purchase needed school supplies, assist in paying for school expenses (photos, prom dress, etc.)

Advertise with *Esperanza*

- 70. [] Purchase advertisement space in *Esperanza's* program book, website, newsletters, community bulletin board, and/or student materials (i.e. folders, pamphlets, brochures)

Employ our students, graduates, parents

- 71. [] Offer mini-employment opportunities to students during school breaks: Winter, Spring, Summer
- 72. [] Offer an "Esperanza Internship" at your work site for our youth and/or adult students
- 73. [] Offer employment opportunities to our students that completed our computer office skills job-preparation program
- 74. [] Fax Job Opportunities to *Esperanza* @ (216) 651-7183 to post on our community bulletin board

Share and help implement your ideas...

- 75. [] Contribute more ideas on how you can get involved, please fax (216) 651-7183 or email besperon@aol.com

Yes, I want to help!

NAME _____

PHONE _____

EMAIL _____

ADDRESS _____